United Way is the **best** way to help the **most** people in Laramie County.

2017 Report to Community
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United Way of Laramie County envisions a community where all individuals and families have the opportunity to achieve their full potential.

Imagine a community that fosters hope and opportunity for everyone...

- Where all youth live in a safe environment and prepare to succeed in school and life;
- Where our neighbors in crisis receive resources and tools to begin productive livelihoods and become stronger families;
- Where everyone receives effective health care that improves their quality of life;
- Where our community sets significant and measurable goals to advance and achieve these fundamental building blocks of human development.

United Way of Laramie County’s mission is to responsibly mobilize and leverage community resources to create long-term changes that produce healthy, educated, and financially stable individuals and families in Laramie County.

To make a difference we will:

- Ignite our community, and thereby mobilize people who live and work in Laramie County to action - to give, advocate and volunteer;
- Connect all sectors of society - individuals, businesses, non-profit organizations and governments - to create long-term change;
- Raise, invest and leverage the funds to create and support innovative programs and approaches to generate sustained impact in Laramie County;
- Continually measure improvement in Laramie County in the areas of education, financial stability and health;
- Hold ourselves accountable to our community.

GREAT THINGS HAPPEN WHEN WE LIVE UNITED
As the outgoing President of United Way I look back on these last couple of years as somewhat bittersweet. I was interim President in 2016, taking over for Mike Dowling, a long time board member and supporter of United Way, who had to unexpectedly step down as President when he was diagnosed with brain cancer, which ultimately took his life. It was hard to lose such a great supporter of United Way and our community as a whole, as well as a good friend. Fast forward to 2017 I dropped the Interim title, but was fortunately still surrounded by an amazing board and a United Way staff, which again went through some changes. Their commitment and determination to make Cheyenne and Laramie County a better place to live and work is unsurpassed. These people gave their time and resources to help our 24 Program Partners work with their clients to improve their health, financial stability, and education. These three areas are vital to become productive members of our society. Our program partners leverage their dollars and resources diligently to break those chains that are holding them back. We as a board hold our program partners accountable for the money we give them, and you, in turn, hold us accountable to make sure your dollars are used productively and responsibly and we are doing what we say we are doing. I think we do that better than most organizations.

While our campaign was down this year, I am still amazed by our community and the giving nature of so many businesses and individuals. Economically we are still in tough times and yet we had several increases in what businesses gave as well as their employees. For that I am eternally grateful. We have a long way to go to bridge the gap of poverty, but I am confident that we can make a positive change in the lives of families throughout our community. Together we can make that happen.

One shining moment in 2017 was the formation of our Community Schools Leadership Council. This Council, directed by Community Schools Resource Coordinator Catherine Villnave, consists of school representatives, as well as business and nonprofit representatives. The pilot schools for this initiative are Cole Elementary and Hebard Elementary, both Title 1 schools in Laramie County School District #1. Community schools recognize that many factors influence the education of our children. This is why they work to mobilize the assets of the school and the entire community to improve educational, health, social, family, economic, and related results. Community schools function as active agents of change in the lives of students, families and their communities. We are excited for this program and proud of the success we’ve made.

Finally I would like to say what an honor and privilege it has been to serve as Board President. I want to thank our Board of Directors, Campaign Co-Chairs, Emerging Leaders, and the staff at United Way. I am inspired by your dedication, passion and vision each and every day. You truly know what it’s like to Live United.
United Way and local expert volunteers identify and prioritize our community’s most pressing needs.

Your pledge is combined with others, including corporate and grant support.

And strategically invested in programs and partnerships in the areas of Education, Financial Stability, and Health.

With United Way support, funded programs often secure additional funding.

United Way monitors programs to ensure they’re getting results.

LIVES IMPROVE AND OUR COMMUNITY GROWS STRONGER

Using external research and community involvement, United Way of Laramie County Community Investment Teams establish funding priorities for three impact areas (Education, Financial Stability, and Health) to invest resources in addressing the most important human services needs in Laramie County. Each impact area has objectives that must be met in order to receive funding.

Education- Helping Children and Youth Achieve Their Full Potential

Objectives

Laramie County families (parents and other caretakers), businesses and providers are educated on the benefits to the child, family and community of accredited, licensed or legally exempt childcare and importance of investing in high quality learning environments.

Laramie County children and youth have positive and involved family and community structure, as well as access to a variety of activities, that provide quality education and positive learning environments and assist in developing life skills.

Financial Stability- Helping Neighbors in Crisis and Strengthening Families

Objectives

Laramie County residents living in poverty have adequate education, skills and safety net services necessary to obtain a livable wage and manage daily activities in a livable environment.

Laramie County residents have a single point to help navigate their way to resources to meet basic life, safety and economic needs.

Laramie County residents have a sustainable network of efficient safety net organizations offering a variety of services, referrals and case management resources.

Laramie County seniors have opportunities/services to acquire or maintain a level of independent living they choose or desire.

Health- Improving Community Health

Objectives

People in Laramie County receive timely, regular preventative, acute, and chronic disease services.
Using community involvement backed by external research and data, United Way of Laramie County Community Investment Teams establish funding priorities in three impact areas (EDUCATION, FINANCIAL STABILITY, and HEALTH) to invest resources in addressing the most important human services needs in Laramie County. United Way of Laramie County collaborates and funds community partners to provide safety net services that help stabilize those who are vulnerable and unable to meet their basic needs. We also collaborate and fund community partners to provide families and individuals a pathway to self-sufficiency and success. United Way of Laramie County strives to be a symbol of hope, an agent for change, a leader, a convener, and an organization working to improve the quality of life for everyone in our community.

In 2017, United Way of Laramie County invested $928,116 in our community to help our neighbors improve their lives.

**Education 23%**
Children and youth-
In 2017 we helped 2,647 children and youth to have access to high quality learning experiences, mentors, and positive role models to prepare them to succeed in school and life.

**Financial Stability 49%**
Families/Individuals-
In 2017 we helped 6,964 Laramie County residents receive services to advance skills and financial management to facilitate independence and engagement in civic and social life.

**Health 19%**
Laramie County Residents-
In 2017 4,360 residents received timely regular, preventive, acute and chronic disease services.

**Initiatives 9%**
In 2017 we supported 9 community collaboratives to address emerging community needs around Financial Stability, Education, and Health.

**United Way of Laramie County is the best way to help the most people.**
United Way of Laramie County believes education is the key to building a successful community! Through education our children can have a positive and involved family and community structure that supports a quality learning environment that will prepare our children for the future. It is proven that High School graduates have the potential for higher earnings, contribute more to their communities and are more likely to raise kids who will also graduate on time from High School. We believe that every child in our community deserves the opportunity to achieve their full potential.

**FUNDED AGENCY/PROGRAMS**

- After School for Kids-After School
- Special Friends of Cheyenne-Child Mentorship
- Foster Grandparents-Youth Development
- Boys & Girls Club of Cheyenne-Youth Development & Summer Brain Gain
- Laramie CO Community Partnership-Unaccompanied Student Initiative
- Safe Harbor, a children’s justice center-Supervised Visitation and Safe Exchange
- Wyoming Citizen Review Panel-Reducing Child Maltreatment by Identifying and Securing Quality Child Care for Laramie CO Infants

**IMPACT**

- 1,120 Children participate in afterschool programs.
- 76 Children participate in Summer Brain Gain programs.
- 1,825 Children participate in Youth Development programs designed to build academic performance, character and leadership success.
- 85 Children participate in mentoring program designed to build self-confidence, succeed in school and establish social, emotional, physical and intellectual skills.
- 358 Families were provided resources to identify and secure quality child care for their infants.
- 75 Children are provided supervised visitation and safe exchanges between their parents.

**SUCCESS STORY**

**After School for Kids-ASK**

“When asked the question, how has the ASK Program impacted your family, let me say, I don’t know what I would have done without the program. This is the third year my child has attended the program. I could not be more grateful for the program. Not only is it a safe place for Mike to be after-school, it is convenient. I cannot speak highly enough of the teachers. They are the best! They go above and beyond for these kids. I feel they are sometimes getting the worse of it. The kids have been in school all day. They are all riled up, tired, some just over being in school. They keep them busy with numerous activities. Mike learned aquaponics this year, he then came home to teach me what it is. He made some nifty crafts too. I’ve had marshmallows flying through my living room from a spoon and rubber band contraption. He learned shapes with straws. He has learned karate, dance, and basketball. I can go on and on with what these kids do. From learning about healthy foods to brushing your teeth. I feel like the ASK program is part of our family. Thank you ASK program for everything that you have done for my family.”
Community Schools is a strategy where the school is a neighborhood hub bringing together staff, families, and community organizations to meet student and family needs such as academics, health and social supports, and enrichment opportunities. There are over 5,000 Community Schools nationwide and the strategy’s roots trace back over 100 years.

United Way of Laramie County launched the Community Schools initiative as one strategy to support the goal of making Laramie County one of the top five healthiest counties in Wyoming. The Community Schools initiative, the first in Wyoming, is a two-year pilot funded by City of Cheyenne 5th Penny overage funds and occurring in two Title I Laramie County School District #1 elementary schools. Research on Community Schools find that students have improved attitudes towards learning, improved grades, and higher graduation rates, which lead to better life outcomes for students.

**2017 Accomplishments:**
* Signed a memorandum of understanding between UWLC and LCSD#1 paving the way for the implementation of CS
* Conducted a large-scale needs assessment collecting feedback from students, families, & staff
* Hired a CS Resource Coordinator
* Formed a Leadership Council of community stakeholders to guide the implementation of CS
* Collected 161 Halloween costumes through a partnership with Emerging Leaders UWLC
* Immunized 32 students & adults through flu immunization clinics supported by HealthWorks and Crossroads Healthcare Clinic
* Shared information on free holiday meals and free tax preparation services with school community
* Connected three organizations that provided needed services to schools
* Provided requested resources for ten families

**CS Outcome:**
All Cole and Hebard Elementary students come to school ready to learn.

**Hebard Elementary – CS Goals:**
- Engage parents and family members
- Create after school opportunities for students
- Support students’ health and well-being

**Cole Elementary – CS Goals:**
- Create after school opportunities for students
- Support students’ health and well-being
United Way of Laramie County empowers people to become financially stable through services that advance skills, improves personal financial management and provides a safety net support system during times of crisis. The result is a thriving community where everyone can succeed.

**Funded Agency/Programs**

- American Red Cross-Disaster and Crisis Response
- Bethel Outreach Ministries-Community Reintegration After Incarceration
- CASA of Laramie County-Court Appointed Special Advocates
- Cheyenne Interfaith Hospitality Network-Family Homeless Shelter
- CLIMB Wyoming-Helping Low-Income Single Mother Families in LC Have Adequate Resources to Pursue Their Full Potential
- Comea Shelter-Emergency Shelter and Transitional Living
- Community Action of Laramie County-Kinship Support Services
- GreenPath-Laramie County Family Financial Health Initiative
- NEEDS-Food Pantry and Basic Necessities
- Foster Grandparents-Volunteer Opportunities for Low-Income Seniors
- Safehouse Services-Domestic Violence Resources
- WY Family Home Ownership-My Front Door
- WY Senior Citizens-Senior Companions

**Impact**

- 2,541 Families and individuals are provided basic needs, emergency and shelter services.
- 172 Families worked towards home ownership.
- 233 Laramie County residents advanced job skills and improved their financial position.
- 339 Abused and neglected children had their voices heard through Court Appointed Special Advocates.
- 1,162 Victims of domestic violence are provided basic safety needs and help towards self-sufficiency.
- 257 Seniors can maintain a level of independence and dignity; remain physically and mentally active; and increase potential for self-sufficiency and productivity.
- 129 Released Inmates are assisted in adapting back to the community through gainful employment and support services.
GreenPath, Inc-Laramie County Family Financial Health Initiative

“Lawrence is 58 years old and gets VA Disability income of $1558 per month. He lives in a mobile home that has no loan against the mobile home, but he does pay lot rent. He called GreenPath last September because he thought his VA benefit had been deposited to his account, but he was mistaken about the electronic deposit date to his bank and had consequently bounced quite a few checks. Now he had many overdraft fees and bounced check fees, and collection agencies were calling him daily and requesting repayment. His bank in Cheyenne suggested that he call us when he went in to try to figure out what had happened.

He called GreenPath as soon as he got home from the bank. Lawrence was glad to hear that he could speak to a GreenPath Financial Wellness Expert right away by telephone as he’d been losing sleep over the problems with his bank account for several weeks. He told his counselor, Greg, that while he knew he didn’t have much money, he had always managed to get by until this happened. Greg told him he understood and that he’d help him figure out a workable plan to get back on track.

Luckily, he had managed to scrape together enough money to pay his lot rent so at least that was current. Lawrence also has a small auto loan payment that had also fallen behind. He was worried about paying for his utilities, groceries, and car gas since all his money seemed to now be going to the collection accounts or the bank for the bad checks. Greg helped Lawrence start a budget (and Lawrence admitted that he’d never had one before) and made sure that Lawrence had enough planned each month for his priority expenses. Greg reassured Lawrence that having a budget would help him plan and get this behind him. Greg also pulled a credit report and worked with Lawrence to identify the accounts with the bad checks. Between Greg and Lawrence, they figured out that he had about 10 outstanding checks to four different collection agencies totaling just over $1,000. The bank had refunded a few of the overdraft fees so that helped a little.

After looking at Lawrence’s priority expenses like lot rent, truck payment, utilities, medicine, groceries and gas, Greg and Lawrence decided that there was up to $200 per month that Lawrence could pay toward the bounced checks. Greg is now helping Lawrence to use a Debt Management Program at GreenPath to make payments toward the collection accounts. We have helped him negotiate a monthly payment to the collection accounts, catch up his auto and stay current with his lot rent. He should finish up his debt repayment with GreenPath’s help by March or April. Lawrence is using his budget and has picked up a couple of part time side handyman jobs to supplement his income. He wrote us recently and thanked us for helping him to sleep at night again!”
Wyoming Free Tax Service

Wyoming Free Tax Service is part of the Volunteer Income Tax Assistance program. In Laramie County, United Way, in collaboration with Laramie County Community College, offers free tax services to families and individuals living in our community. The VITA program is designed to offer free tax help to people who generally make $66,000 or less, persons with disabilities, and limited English speaking taxpayers, who need assistance in preparing their own tax returns. IRS-certified volunteers provide free income tax return preparation with electronic filing from January to April 15th each year. In 2017, Laramie County volunteers completed 826 returns that helped our residents receive $976,969 in tax refunds.

Emergency Food and Shelter Program

The Emergency Food and Shelter Program (EFSP) is a federally-funded program administered by the Federal Emergency Management Agency (FEMA). Unlike FEMA’s disaster assistance programs authorized under the Stafford Act, EFSP is authorized by the McKinney-Vento Homeless Assistance Act of 1987 (PL 100-77), implementation of the EFSP is not contingent on a Presidential disaster declaration, and funds are not to be used to provide emergency assistance for circumstances that are the immediate result of a disaster situation.

The purpose of the EFSP is to supplement and expand the ongoing work of local social service organizations, both non-profit and governmental, to provide shelter, food and supportive services to individuals and families who have economic emergencies. Accordingly, EFSP funding is open to all organizations helping hungry and homeless people, as well as organizations that support those at risk of becoming hungry or homeless due to economic hardships.

In Laramie County, United Way provides the administration for the local board that is composed of the American Red Cross; Catholic Charities; Laramie County, The Salvation Army; and United Way who determine how the funds awarded to Laramie County are to be distributed among the emergency food and shelter programs run by local service agencies in the area. The Local Board is responsible for recommending agencies to receive these funds and any additional funds made available under the various program phases.

Emergency Food and Shelter funds previously have been distributed to The Salvation Army; Safehouse; Cheyenne Interfaith Hospitality Network; COMEA; and Needs, Inc. These agencies were responsible for providing 18,586 meals and 815 nights of lodging in 2017.
United Way of Laramie County continues to work on improving health of our community by ensuring our underserved residents can receive timely, regular preventive, acute and chronic disease health services.

**Funded Agency/Programs**

- Healthworks - Patient Centered Medical Home
- Peak Wellness Center - Emergency Mental Health Services
- Peak Wellness Center - Eastern Laramie County Outreach Services
- Recover Wyoming - Recovery Coach Program

**Impact**

- 3,567 Low income and underinsured families and individuals have access to timely, regular, preventive health care.
- 534 families and individuals have access to emergency mental health services.
- 234 Youth in Eastern Laramie County have access to counseling and therapy services.
- 25 Individuals received recovery support for addictions.

**Success Story**

Peak Wellness Center – Eastern Laramie County Outreach Services

“For the past twelve years, we have conducted small groups for adolescent males in the school setting. The male behaviorist conducts the group with our Peak Wellness employee. The first male group had three enrollees. This school year there are nine attendees. The group focuses on social skills which include appropriate classroom behaviors, family interactions, romantic relationships, and hygiene. This year four of the nine have been diagnosed with Autism Spectrum Disorder which, of course, makes learning social skills essential and difficult. Best Practice for social skill learning is in a directed group setting. We take the group members quarterly on outings to practice skills they have mastered or are still learning. While never impolite, our group members have certainly kept us aware of their processing differences. At a restaurant, one young man ordered a coffee at room temperature and gave specific instructions to the wait staff how to complete this task. Another ordered eggs, (breakfast was not available) and proceeded to advise the wait staff how to fulfill this order without calling it breakfast. These young men are not able to be interrupted and must complete their thoughts prior to ceasing their conversation. The teacher and I tipped the restaurant worker immensely and sent a thank you card to the management.

We are continuously surprised by the brain power of these young men. At a Rockies game, one of our young men sat with his back to the field the entire game looking at his Pok-E-Mon cards. On the way home, it was commented how he may not have enjoyed the game. Without a pause, he cited statistics on every player for every play and ended with ‘why did you think I did not enjoy the event?’

While on an outing to the wildlife sanctuary, two group members were intensely gathering information. We returned to school and they were assigned to write thank you cards to the agency. They proficiently completed the writing followed by two pages of suggestions for running the facility. We were pleased that they worked together as they rarely do without being assigned.

A new student enrolled this school year and has been identified as ASD. At open house, his parents commented on their failure to get their son to shower regularly and use hygiene products. Persons on the autism spectrum often comment that showers and baths are not pleasant and can be painful, however, the odor for this young man was becoming overwhelming. Teachers and peers were complaining. Two weeks ago, during group, we viewed a graphic and humorous hygiene video. A discussion of the importance of hygiene ensued and the ASD students shared their perception of pain with water. They came up with an agreement that if they all showered every other day for a month, we could cook together for lunch once again. While it has not yet been a month, it appears that they are on track. The parent is overjoyed and purchased numerous products for their son. The student shared some kind remarks his teachers and peers have made and he states he is getting ‘used to smelling good.’"
GoalConnect

A community collaborative designed to improve service delivery, GoalConnect uses a software system to foster collaboration across a full range of human services and health care providers throughout Laramie County. United Way of Laramie County is the system license holder and works with health care and human service providers to share a collaborative intake and case management platform to generate a single coordinated client/patient plan and provide a safe environment to increase service effectiveness while protecting privacy.

During 2017, GoalConnect, saw a 12 percent increase in the number of patients/clients that are currently in the data base receiving services. Of the 11,847 patients/clients in the data base, 441 referrals were made to other health and human services agencies on behalf of these clients/patients to receive additional needed support.

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<td>Bethel Outreach Ministries</td>
<td>Financial Stability</td>
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<td>Boys &amp; Girls Club of Cheyenne</td>
<td>Education</td>
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<td>CASA of Laramie County</td>
<td>Financial Stability</td>
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<td>Cheyenne Interfaith Hospitality Network, Inc.</td>
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<td>CLIMB Wyoming</td>
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<td>COMEA House and Resource Center</td>
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<td>Safe Harbor, A Children’s Justice Center</td>
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<td>Wyoming Family Home Ownership Program</td>
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UNITING OUR COMMUNITY

Each year the Uniting Our Community Award recognizes one organization that exemplifies the United Way spirit in Laramie County. These companies or community partners show us how to LIVE UNITED.

The honoree is chosen for their high level of participation in United Way and in our community. We consider their volunteer hours, financial commitment, and leadership role within Laramie County.

This year we are pleased to honor Borderline Power Sports. Their commitment to making Laramie County a better place is a priority. They’ve volunteered and participated in other activities that bring awareness to United Way and the topics that are important to our community.

OUTSTANDING COORDINATORS

Mary Quast, LCSD#1
RJ Glantz & Sheila Tenorio, Dept of Workforce Services
Daniel Shannon, Dept of Corrections
Bernie Halle, Security First Bank

COORDINATOR OF THE YEAR

Pam Wallace, Jonah Bank of Wyoming

Pam did an outstanding job as Jonah’s Employee Campaign Coordinator. She has been donating to UWLC for the past 14 years. She is a loyal donor and also a leadership donor. Pam increased employee participation by 7% this past year and increased employee donations by 4%. Jonah Bank held employee events to raise funds at both of their locations. Jonah Bank participated in the Emerging Leaders Costume Drive at both branches in the Fall. United Way of Laramie County is very grateful for Pam Wallace and Jonah Bank for their continued support to our community.
CAMPAIGN CO-CHAIRS

THE CASHMAN FAMILY 2016/2017 CAMPAIGNS
Keith was born and raised in Laramie County and is a second-generation Wyoming native. Keith has worked at Wyoming Machinery Company for 18 years in a variety of positions, such as sales and store director. He is currently the Territory Sales Representative for the Southeast Region.

Lynn was born and raised in Jefferson, Wisconsin. It’s a strange land of beer, cheese, and dairy cows. Lynn moved to Cheyenne in 2001. She is fortunate enough to be a stay at home mom and volunteer at the local elementary school.

Lynn and Keith were married August of 2003 in Cheyenne. They have two beautiful children Elizabeth and Grady. Elizabeth is currently in first grade. She loves Barbies, playing outside, and helping her mom in the garden. Grady will start preschool this fall and spends his time racing cars, going to the park, and swimming. Both kids love the Laramie County Library.

The Cashman’s believe in the power of the United Way in Laramie County, not only as an investment in the community but helping to sculpt the future for the next generation. Spreading the awareness and educating the community about UWLC will always be the motto for the Cashman family.

THE PRESCOTT FAMILY 2017/2018 CAMPAIGNS
Steve, Stephanie, Elizabeth, Richard and Konrad love Cheyenne because of the family feel and opportunities it provides for raising a family, growing a business, its values and the ability to connect in so many ways within the community. Steve was born and raised in Colorado Springs, Colorado. He moved here for Cheyenne AeroTech in 1992 and never left. He is the Owner/Broker for RE/MAX Capitol Properties. Stephanie was raised in Worland, Wyoming and then Colorado Springs, Colorado. She is fifth generation Wyoming on both sides of her family, so Wyoming was always home to her. She is the Director of Growth and Development for RE/MAX Capitol Properties.

Steve has and continues to serve on various Boards within the community. He enjoys growing and mentoring the RE/MAX agents, but he still holds a passion in assisting buyers and sellers with their real estate needs. Stephanie serves on the Library Foundation Board and is involved with United Way. She was fortunate to stay home with her children for 11 years. During those years she had the pleasure of leading a MOPS group and being active in their church. The kids are involved with many activities and enjoy school. Elizabeth’s current favorite sport is track. The boys enjoy motocross and football.

As a family, they love to be together; laughing, traveling, playing, skiing or just hanging out. They see United Way as a major piece to the strength of Cheyenne and look forward to serving the community in the role of Co-Campaign Chairs of United Way.
OUR VOLUNTEERS

Many community citizens annually LIVE UNITED and serve as United Way volunteers:

Community Investment Teams work with the Community Programs Coordinator by reviewing funding requests and making recommendations to the board. They are experts in the fields of finance, education, health, law, government, human services, and business.

The Ambassadors work with Resource Development Director and Campaign Co-Chairs in reaching out to businesses and individual donors.

Emerging Leaders work with the young donor base to promote serving, connecting, and leading.

COMMUNITY INVESTMENT TEAMS

EDUCATION
HELPING CHILDREN AND YOUTH ACHIEVE THEIR FULL POTENTIAL

Terry Williams, Co-Chair
Ann Secrest, Co-Chair
Julie Tiedeken
Lindi Kirkbride
Mary Brown
Sara Weber
Karmen Rossi
Amber Still
Heather Kestner
Donal Mattimoe
Mark Young

Sam Runyan Investment Team Chair

Sam Runyan, Co-Chair
Bob Fecht, Co-Chair
Sally Meeker
Steve Secrest
Ruth Rentzell-Williams
Barb Stafford
Lou Nagel
Sandra Adam
Marc Stout
Val Cirbo
Jeff Allen
John Lynch
Kortnie Mendoza
Gay Woodhouse
Bob Wilson
Quinn Lance
Mike Weiland

FINANCIAL STABILITY
HELPING NEIGHBORS IN CRISIS AND STRENGTHENING FAMILIES

Jessica Biggs, Co-Chair
Mary Augustin, Co-Chair
Bob Kanard
Shari Bremer
Josh O’Keefe
Craig Kautzman
Elizabeth Thorson
Beth Allen
Shelley Hood

HEALTH
IMPROVING COMMUNITY HEALTH

Kortnie Mendoza
Gay Woodhouse
Bob Wilson
Quinn Lance
Mike Weiland

CAMPAIGN AMBASSADORS

Beth Allen
Pat Ashworth
Michele Bolkovatz
Melissa Goertz
Derrek Jerred
Molly Kruger
Spencer Pollock
Jan Spires
Casey Turcato

Kristen Anderson
Renee Ashworth
Steve Carver
Laura Griffith
Judi Johnston
Heather Morgan
Rolinda Sample
Carla Thurin
Greg Vaughn

Brittany Ashby
Robin Bocanegra
Aaron Courtney
Lynn Huylar
Lori Kempter
Justin Pendleton
Olivia Samson
Carol Tullio
Terry Williams
Our Emerging Leaders are a network of dynamic, civic-minded people, between the ages of 20 and 35, who are the next generation of philanthropic leaders in Laramie County. They have a vested interest in lasting change in our community. They made a donation of $240 or more to United Way of Laramie County.

Emerging Leaders have access to activities and events that allow them to:

**Connect** with their peers and leaders in our community.

**Serve** as a volunteer for projects that are meaningful to their community.

**Lead** their community now and in the future as they expand their knowledge and skills.

**OUR VOLUNTEERS**

**EMERGING LEADERS**

Co-Chairs
Derrek Jerred and Kortnie Mendoza

Heather Morgan  Katie Emmons  Casey Turcato
Niki Rose  Kevin Moffett  Amber Still

STEERING COMMITTEE

Douglass & Amber Still
Amber Nuse
Carol Dowdy
Bob Karisny
Julie Montoya

Dustin & Christina Woodhouse
Jessica Downs
Kevin & Shawndae Ogle
Mr. Kenworthy
Mrs. Stephenson
Brian Mansell
Tucker Stover
Patrick Barrett
Briana Williams
Braden Terwilleger
Aaron & Michelle Courtney
Peter Kline
Joshua & Jaime Davis

Rebekah Fitzgerald
Nathan Groh
Matthew Bohl
Casey Turcato
April Barker
Dan Paradis
Greg & Lindsay Vaughn
Jesse & Kerri Blunn
Matt & Roberta Tebussek
Ryan Malo
RJ Glantz
Kelley & Matt Moriarity
Amber Ash
Sheila Tenorio
Kelly Downing
Rebecca Johnson
Robert & Jan Spires
Katie Emmons

Athena Sones
Lori Kempter
Andrew & Siaha Marcelli
Heather Morgan
Kortnie Mendoza
Cara Jenkins
Derrek Jerred
Keith & Heather Tupper
Ms. Anderson
Candace Palmer
Darnell Wheeler
Britney Butler
Mrs. Eres
Ian Kline
Hannah Lensch
Kevin & Serenity Moffett
Johnathan Musgrove
Niki Rose
## Employee Campaigns

<table>
<thead>
<tr>
<th>Company</th>
<th>Company</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Align</td>
<td>Express Employment Professionals</td>
<td>Safe Harbor, A Children’s Justice Center</td>
</tr>
<tr>
<td>Allstate Insurance</td>
<td>Family Promise of Cheyenne</td>
<td>Safehouse Services</td>
</tr>
<tr>
<td>American Red Cross of Wyoming</td>
<td>Farmers Insurance Group</td>
<td>Schreiner, Weskamp, and Schmerge, LLC</td>
</tr>
<tr>
<td>ANB Bank</td>
<td>First Cheyenne Federal Credit Union</td>
<td>Security First Bank</td>
</tr>
<tr>
<td>ASK Program</td>
<td>First Education Federal Credit Union</td>
<td>Spradley Barr Motors</td>
</tr>
<tr>
<td>Ayres Associates</td>
<td>First Interstate Bank</td>
<td>Suncor Energy</td>
</tr>
<tr>
<td>Black Hills Energy</td>
<td>Gater Industries</td>
<td>Taco John’s International</td>
</tr>
<tr>
<td>Blue Cross/Blue Shield of Wyoming</td>
<td>Halladay Motors</td>
<td>Target</td>
</tr>
<tr>
<td>Blue Federal Credit Union</td>
<td>Halley &amp; Murray, LLC</td>
<td>Union Pacific Corporation</td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Cheyenne</td>
<td>HealthWorks</td>
<td>Union Pacific Foundation</td>
</tr>
<tr>
<td>Brewer Miller Financial Group</td>
<td>High West Energy</td>
<td>United Parcel Service</td>
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<tr>
<td>Capital Business Systems Inc.</td>
<td>Holland &amp; Hart, LLP</td>
<td>United Way of Laramie County</td>
</tr>
<tr>
<td>CASA of Laramie County</td>
<td>Jonah Bank of Wyoming</td>
<td>US Bank</td>
</tr>
<tr>
<td>Central Bank &amp; Trust</td>
<td>King Soopers</td>
<td>Wallick &amp; Volk</td>
</tr>
<tr>
<td>Cheyenne Animal Shelter</td>
<td>MHP, LLP</td>
<td>Wal-Mart Distribution Center</td>
</tr>
<tr>
<td>Cheyenne LEADS</td>
<td>Meridian Trust FCU</td>
<td>Western States Bank</td>
</tr>
<tr>
<td>Cheyenne Skin Clinic</td>
<td>Microsoft Cloud Infrastructure and Operations</td>
<td>Western Vista Federal Credit Union</td>
</tr>
<tr>
<td>Cheyenne Women’s Clinic</td>
<td>NEEDS, Inc.</td>
<td>WyHy Federal Credit Union</td>
</tr>
<tr>
<td>Cheyenne State Bank</td>
<td>Oregon Trail Bank</td>
<td>Wyoming 2-1-1</td>
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<tr>
<td>CLIMB Wyoming</td>
<td>Peak Wellness Center</td>
<td>Wyoming Bank &amp; Trust</td>
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<tr>
<td>COMEA, Inc.</td>
<td>Personal Financial Solutions, Inc.</td>
<td>WYFHOP</td>
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<td>Community Action of Laramie County</td>
<td>Pflyum (Unicover) Corporation</td>
<td>Wyoming Machinery Company</td>
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<tr>
<td>Cheyenne Regional Medical Center</td>
<td>Pinnacle Bank</td>
<td>Wyoming Tribune Eagle</td>
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<tr>
<td>Crum Electric Supply</td>
<td>RBC Wealth Management</td>
<td>Xcel Energy</td>
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<tr>
<td>Dillard’s</td>
<td>Recover Wyoming</td>
<td>Youth Alternatives</td>
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</tbody>
</table>

## Government Campaigns

<table>
<thead>
<tr>
<th>Board of Public Utilities</th>
<th>City of Cheyenne</th>
<th>Laramie County Community College</th>
</tr>
</thead>
<tbody>
<tr>
<td>Laramie County Government</td>
<td>Laramie County Library</td>
<td>LCSD#1</td>
</tr>
</tbody>
</table>

United Way of Laramie County is the best way to help the most people.
The prestigious Alexis De Tocqueville Society is a philanthropic society honoring individuals who annually give $10,000 or more to United Way.

Dr. Jeffrey and Lynne Carlton  
Paul and Beth Howard  
Gregory C. Dyekman  
Harry and Shirley Kembel  
Drs. Robert Prentice and Sandra Surbrugg  
Timothy and Kathy Joannides  
Mark and Jennie Gordon  
Doug and Susan Samuelson

TRIBUTE GIFTS

GIFTS IN HONOR OF

Express Employment Professionals  
Blue Cross/Blue Shield  
Brenntag Pacific, Inc  
Brewist/Brew Global  
Cheyenne Auto & Metal  
Gater Industries  
Harmony, Hearth & Home  
Lowe’s Distribution Center  
Meals on Wheels  
The Align Team  
Wal-Mart Distribution Center  
Cowboy Dodge  
Crafco, Inc  
Halladay Motors  
Hoover & Stacy  
HOM, Inc.  
Sierra Trading Post  
The Office Assistant  
Top-Flight Maintenance  
Pfylum (Unicover) Corporation  
Western States Asphalt, Inc.

Phillip J. Haberman  
Karla Oligschlaeger
**LEADERSHIP GIVING**

**EXPLORERS ($5,000 TO $9,999)**
- Connie Sloan Cathcart
- Ken & Susan Dugas
- Steven & Caroline Carver
- Dr. Phil & Kris Haberman
- George Kallas & Rhonda Woodard
- Mike Shonsey & Kathy Jenkins
- Gay Woodhouse
- Rich & Michele Bolkovatz
- Jim & Brenda Creel
- Steven Wray
- Matthew & Brittany Ashby
- Conn & Aimee Lewis
- Gregg & Dorrie Jones
- John Clay
- Walter Eggers & Maggie Allely
- Jay Jerde
- Robert & Julie Tiedeken
- Lucy Earley
- Marty & Nancy Knaub
- Jeffrey & Kristine Rude
- Dr. Stan & Mary Hartman
- Robert & Barbara Fecht
- Douglas & Leslie Shope
- Pat & Renee Ashworth
- James Kaste
- Dr. Rod & Sue Anderson
- Don & Vanda Edington
- Jon Jacquot
- Jack & Sharon Knudson
- Joe & Chris McRady
- Ted Williams & Ruth Rentzell-Williams
- Stephen & Christine Schmerge
- Douglass & Amber Still
- Mark Falk
- Bob & Brenda Elliott
- Robert & Brandee Dahill
- Russell & Lisa Hay
- Wayne & Shelley Herr
- Darrell & Jane Moran
- Ronald & Patricia Nimmo
- Ms. Amber Nuse
- Joseph & Sylvia Paiz
- Tom & Cyndi Patras
- Mike & Pam Wallace
- Joseph & Cindy Marek
- Carol Dowdy
- Bob & Jill Jensen
- Drs. Carol & Phil Schiel

**ADVENTURERS ($2,500-$4,999)**
- Thomas & Dixie Roberts
- Mark & Linda Young
- Dennis & Sandra Wallace
- Jim & Heidi Casey
- Dr. Larry & Vicki Meuli
- Mr. George
- Paul & Kathy Cathcart
- Mark & Lucy Stacy
- Stephen & Brandy Marrou
- Michael Williams
- Thomas & Sharon Kunz
- Carl & Wilma Lathrop
- Jim & Cheryl Lovett
- Robert Monger & Jennifer Mettler
- Dr. Ron & Carol Waecraller
- Michael & Tiffany Smith
- Jeff & Diana Wallace
- Larry & Patty Walters
- Steve & Jaime Winchell
- Richard Gibbs
- Julie Montoya
- John & Sharon Pendlebury
- Robin Roling
- Lysbeth Selby
- Tom & Chris Bass
- Jason Hartman
- John & Becky Lynch
- Bill Semler
- Larry & Jennifer Wolfe
- Jim & Heather Cooper
- Ms. Laura L. McFadden
- Alan & Renee Swisher
- Dustin & Christina Woodhouse
- Shirley & Duane Welte
- Jessica Downs
- Mike Scott
- Greg & Judy Wooden
- Ted & Donna Adams
- Mona Pearl
- Brian Mansell
- Thomas & Barbara Forsslund
- William & Betty Sue Allen
- Kay Lynn Bestol
- Robert & Joyce Dill
- Marietta Dinneen
- Jerry & Diane Egge
- Jeff Fassett & Fran Cadez
- Rich & Mary Ann Hillman
- Jean Oberg
- Mike Pace
- Ed & Nancy Prosser
- Margaret Smith
- Kevin Boyce & Mary Throne
- John & Pam Winter

**PIONEERS ($1,000-$2,499)**
- Brett Steward
- Richard & Susan Zukaukas
- Patrick & Ann Lucas
- Brende Merritt
- Sarah Olson
- Brian & Kim Lovett
- William Anderson
- Todd & Dyan Burns
- Gerald & Kathleen Carlson
- Keith & Lynn Cashman
- Bob & Dee Clary
- Gary & Mary Cox
- Tim & Tricia Crilly
- Allan & Teresa Cunningham
- Dr. Douglas Edgren
- Kathy Emmons
- Lane Feler
- Jacqueline Georgio
- Mary Guthrie
- Jim & Estelle Haefele
- Chris & Tarah Hall
- Bob Hansen
- Kevin Harris
- John Henry Hart
- Dr. Joseph and Carol Horam
- Alan Hughes
- Robert Karisny
- Robert & Mary Lampert
- Steve Lindly & Carol Burman Lindly
- John McBride
- Mark & Marie McKay
- Rita Meyer
- Vince Meyer
- Michael & Tina Mullett
- Vicki Nemecek
- Kevin & Lisa Paintner
- Sara & Bryan Pederson
- Christopher Puls
- Shawn & Amiee Reese
- Dr. Kirk Shamley
- Lt. Col. Robert and Dr. Phyllis Sherard
Our annual corporate sponsors underwrite funds for our events and other campaign expenses. Campaign funds are never used to fund any of our events or the car or power sport voucher programs.
<table>
<thead>
<tr>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. G. Andrikopoulos Resources, Inc</td>
</tr>
<tr>
<td>ABC Seamless</td>
</tr>
<tr>
<td>Align</td>
</tr>
<tr>
<td>Allstate Insurance</td>
</tr>
<tr>
<td>Anadarko Petroleum Corporation</td>
</tr>
<tr>
<td>ANB Bank</td>
</tr>
<tr>
<td>Arrow Moving &amp; Storage</td>
</tr>
<tr>
<td>Ashley Furniture Home Store</td>
</tr>
<tr>
<td>Ayres Associates</td>
</tr>
<tr>
<td>Black Hills Energy</td>
</tr>
<tr>
<td>Blue Cross/Blue Shield</td>
</tr>
<tr>
<td>Blue Federal Credit Union</td>
</tr>
<tr>
<td>Blue Ribbon BBQ Food Truck</td>
</tr>
<tr>
<td>BNSF Foundation</td>
</tr>
<tr>
<td>Bouquets Unlimited, Inc.</td>
</tr>
<tr>
<td>Capital Business Systems, Inc.</td>
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<tr>
<td>Capitol Tours &amp; Travel, Inc.</td>
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<tr>
<td>Century 21 - Bell Real Estate</td>
</tr>
<tr>
<td>CenturyLink</td>
</tr>
<tr>
<td>Cheyenne Women’s Clinic</td>
</tr>
<tr>
<td>Chicago Dog House</td>
</tr>
<tr>
<td>Christine Kronz Photography, LLC</td>
</tr>
<tr>
<td>Cheyenne Regional Medical Center</td>
</tr>
<tr>
<td>Crum Electric Supply</td>
</tr>
<tr>
<td>D.T.’s Liquor Mart/Tusker’s Bar</td>
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<tr>
<td>D.T.’s Package Liquors &amp; Fine Wines</td>
</tr>
<tr>
<td>Danielmark’s Brewery and Tap Room</td>
</tr>
<tr>
<td>Dillard’s</td>
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<tr>
<td>Discover Cheyenne, Inc.</td>
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<tr>
<td>Donald L. Jorgensen, D.D.S.</td>
</tr>
<tr>
<td>Dray, Dyekman, Reed &amp; Healey PC</td>
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<tr>
<td>Eric Romano, Farmers Insurance</td>
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<tr>
<td>Express Employment Professionals</td>
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<tr>
<td>Farmers Insurance Group</td>
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<tr>
<td>First Interstate Bank</td>
</tr>
<tr>
<td>Four Paws Grooming</td>
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<tr>
<td>Frontier Access &amp; Mobility Systems, Inc.</td>
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<tr>
<td>Frontier Veterinary Clinic</td>
</tr>
<tr>
<td>Gater Industries</td>
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<tr>
<td>Halley &amp; Murray, LLC</td>
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<tr>
<td>Hickey &amp; Evans, LLP</td>
</tr>
<tr>
<td>High Country Healthwatch, LLC</td>
</tr>
<tr>
<td>High West Energy</td>
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<tr>
<td>Homes by Guardian</td>
</tr>
<tr>
<td>Iron Mountain Bison Ranch, Inc.</td>
</tr>
<tr>
<td>Jonah Bank of Wyoming</td>
</tr>
<tr>
<td>Kadrms, Lee, &amp; Jackson, Inc.</td>
</tr>
<tr>
<td>Kellogg’s Corporate Citizenship Fund</td>
</tr>
<tr>
<td>Kiwanis Club of Cheyenne</td>
</tr>
<tr>
<td>Kum &amp; Go</td>
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<tr>
<td>L’Osteria Mondello Corporation</td>
</tr>
<tr>
<td>Lummis Livestock Company LLC LLC</td>
</tr>
<tr>
<td>Microsoft Cloud Infrastructure and Operations</td>
</tr>
<tr>
<td>Miller Promotions</td>
</tr>
<tr>
<td>NAPA Genuine Parts of Cheyenne, Inc</td>
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<tr>
<td>Nationwide Insurance</td>
</tr>
<tr>
<td>On The Hook Fish &amp; Chips</td>
</tr>
<tr>
<td>Orrison Distributing, LTD</td>
</tr>
<tr>
<td>Personal Financial Solutions, Inc</td>
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<tr>
<td>Preferred Management, LLC</td>
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<td>QEP National</td>
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<tr>
<td>RBC Wealth Management</td>
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<tr>
<td>RE/MAX Realtors-Larry Gardner</td>
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<tr>
<td>RLR, LLP</td>
</tr>
<tr>
<td>Rocky Mountain Power Foundation</td>
</tr>
<tr>
<td>Rogers Law Firm, P.C</td>
</tr>
<tr>
<td>RollIn 50s Walk-Up Diner Food Truck</td>
</tr>
<tr>
<td>Schreiner, Weskamp, and Schmerge LLC</td>
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<tr>
<td>Security First Bank</td>
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<tr>
<td>Southern Fried Band</td>
</tr>
<tr>
<td>Spradley Barr Motors, Inc</td>
</tr>
<tr>
<td>Steil Surveying Services, LLC</td>
</tr>
<tr>
<td>Sundahl, Powers, Kapp &amp; Martin, LLC</td>
</tr>
<tr>
<td>Taco John’s International</td>
</tr>
<tr>
<td>Target Store of Cheyenne</td>
</tr>
<tr>
<td>Tasty Bones BBQ</td>
</tr>
<tr>
<td>The Daily Press</td>
</tr>
<tr>
<td>The Nipa Hut</td>
</tr>
<tr>
<td>Town &amp; Country Supermarket Liquor</td>
</tr>
<tr>
<td>Union Pacific Foundation</td>
</tr>
<tr>
<td>United Parcel Service</td>
</tr>
<tr>
<td>US Bank Foundation</td>
</tr>
<tr>
<td>Wallick &amp; Volk</td>
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<td>Wells Fargo Foundation</td>
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<tr>
<td>WG Dale Electric</td>
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<tr>
<td>Wild Sky Drones Andrew Ruben</td>
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<tr>
<td>WyHy Federal Credit Union</td>
</tr>
<tr>
<td>Wyoming Machinery Company</td>
</tr>
<tr>
<td>Wyoming Tribune Eagle</td>
</tr>
<tr>
<td>Yummy Bunny Ice Cream</td>
</tr>
</tbody>
</table>
Each year we have a voucher incentive program for donors. This year we added an additional incentive program. We would not be able to have the programs without the generous dealerships in our community who make them possible.

We are very appreciative of Halladay Motors, Kia of Cheyenne, Spradley Barr Cheyenne, and Borderline Sports. We had a $15,000 voucher for a donor to use towards a purchase of a vehicle. We also had a $4,000 voucher for a donor to use towards a purchase of a power sport machine.

Congratulations to our winners Brende Merritt of CRMC and Paul Howard of RBC Wealth Management!

To be eligible for the drawings-
A pledge of $180 or more gave donors one entry into the drawing of their choice.
A pledge of $420 or more gave donors two entries into the drawing(s) of their choice.
A pledge of $600 or more gave donors three entries into the drawing(s) of their choice.
A pledge of $1,200 or more gave donors four entries into the drawing(s) of their choice.

Only four entries per donor are permitted in each year’s drawings.
ACCOUNTABILITY

Accountability is important to us and to you. As your local United Way we want you to be assured that we meet standards annually in the following areas:

Tax-Exempt Status
Governance
Ethics
Diversity
Financial Accountability
Performance Excellence
Public Reporting & Disclosure
Legal
Support United Way Network

The financial transparency and health of our organization is of great importance to us. Equally important to us is our mission to responsibly mobilize and leverage community resources to create long-term changes that produce healthy, educated and financially stable individuals and families in Laramie County. To do this we need our community to be aware and consider the results (especially outcomes and impact) of our work in the community. GuideStar, BBB Wise Giving Alliance, and Charity Navigator also recognize the importance of outcomes and are working to include this element to their rating process.

These organizations ask nonprofits to do three things to help in their movement to an Overhead Solution:

1. Demonstrate ethical practice and share data about our performance. Proactively demonstrate why donors should trust us. Have the courage to share information about our goals, strategies, management systems, and governance processes.

2. Manage towards results and understand our true costs. Many nonprofits do not manage with an eye always on results - and even if they do, they don’t know how much it costs to achieve those results. We recognize that financial management is not just about audits and Forms 990, it is also about understanding the cost of achieving our mission.

3. Help educate funders (individuals, foundations, and corporations) on the real cost of results. We will have honest conversations with our funders about what it takes to do our work.

For more information:
- BBB Wise Giving Alliance (give.org)
- Charity Navigator (charitynavigator.org)
- GuideStar (guidestar.org)
- The Overhead Myth (overheadmyth.com)

COLLABORATIONS/PARTNERSHIPS

In addition to raising funds to advance our work in Laramie County, we continue to partner with others to build a stronger community:

The Human Services Advisory Council (HSAC) - United Way of Laramie County, the City of Cheyenne, and Laramie County working together to invest the 5th penny human services commitments to fulfill the needs of Laramie County.

Combined Federal Campaign (CFC) - United Way of Laramie County serves as the fiscal agent for the local CFC.

Stamp Out Hunger Food Drive - United Way of Laramie County assists the local United States Postal Service letter carriers with marketing and nonprofit agency organization for their annual community food drive.

Volunteer Income Tax Assistance (VITA) - United Way of Laramie County organizes the tax site, recruits volunteers and provides marketing support for the Laramie County site of the Wyoming Free Tax Service. Unaccompanied Students Initiative - United Way of Laramie County is partnering to provide a safe stable home for youth experiencing homelessness.
**FINANCIALS**

**Consolidated Revenue**

*Net Campaign* is derived from the total Annual Campaign, subtracting uncollectible pledges and donations directed to a specific nonprofit as chosen by the donor.

**Consolidated Expenses**

*Programming for community* is funded *Programs Partners* are chosen by the Community Investment Teams to advance our work in the community. Initiatives and strategies are directed by our Board of Directors.

*Donor Designations* are directed to specific nonprofit organizations as chosen by the donor.

*Support Services* include our general operating expenses as well as the funds needed to maintain an Annual Campaign to raise the funds needed to do our work.

*Corporate Sponsors* are very important in covering the costs of our support services. Thanks to these business partners, our already low administrative and fundraising costs are partially covered, allowing more of the campaign funds to go directly to fund programs.

---

**United Way of Laramie County**

Schedule of Expenses

For the Year Ended December, 31, 2016

<table>
<thead>
<tr>
<th>2016</th>
<th>Return to Community</th>
<th>Organizational Administration</th>
<th>Fund Raising</th>
<th>United Way Worldwide Dues</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td>Total expenses</td>
<td>$1,085,728</td>
<td>$141,628</td>
<td>$269,199</td>
<td>$12,783</td>
<td>$1,509,338</td>
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<tr>
<td>Less: in-kind expenses</td>
<td>(6,961)</td>
<td>(8,361)</td>
<td>(117,307)</td>
<td>-</td>
<td>(132,629)</td>
</tr>
<tr>
<td>Less: annual sponsorships</td>
<td>-</td>
<td>-</td>
<td>(54,006)</td>
<td>-</td>
<td>(54,006)</td>
</tr>
<tr>
<td>Expenses excluding in-kind and annual sponsorships</td>
<td>$1,078,767</td>
<td>$133,267</td>
<td>$97,886</td>
<td>$12,783</td>
<td>$1,322,703</td>
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</tbody>
</table>

**Percentage**

|                         | 81.56%   | 10.07%   | 7.40%    | 0.97%    | 100.00%  |

**Return to the community expenses exclude donor designated distributions**

Completed 2017 audit will be posted on our website when available.
United Way of Laramie County
Statements of Financial Position
December, 31, 2016 and 2015

<table>
<thead>
<tr>
<th>Assets</th>
<th>2016</th>
<th>2015</th>
</tr>
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<tbody>
<tr>
<td>Cash and cash equivalents (Note 13)</td>
<td>$466,350</td>
<td>$551,841</td>
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<td>Certificate of deposits (Note 3)</td>
<td>405,118</td>
<td>258,827</td>
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<tr>
<td>Other receivables</td>
<td>16,341</td>
<td>24,666</td>
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<tr>
<td>Pledges receivable, net (Note 2)</td>
<td>517,334</td>
<td>567,260</td>
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<td>Prepaid expenses</td>
<td>3,946</td>
<td>3,644</td>
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<tr>
<td>Security deposit</td>
<td>2,748</td>
<td>2,748</td>
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<tr>
<td>Cash surrender value of life insurance (Note 12)</td>
<td>28,826</td>
<td>19,218</td>
</tr>
<tr>
<td>Donated rent receivable, net of discounts (Note 2)</td>
<td>72,010</td>
<td>81,210</td>
</tr>
<tr>
<td>Property and equipment, net of accumulated depreciation (Note 10)</td>
<td>162,782</td>
<td>175,528</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$1,675,465</td>
<td>$1,885,042</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$2,007</td>
<td>$16,000</td>
</tr>
<tr>
<td>Designations and distributions payable (Note 9)</td>
<td>918,198</td>
<td>919,292</td>
</tr>
<tr>
<td>Funds held for other, related party (Note 13)</td>
<td>20,559</td>
<td>25,274</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>17,500</td>
<td>10,500</td>
</tr>
<tr>
<td>Accrued expenses (Note 12)</td>
<td>33,214</td>
<td>29,111</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>991,508</td>
<td>1,001,077</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted net assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Designated (Note 8)</td>
<td>39,494</td>
<td>39,494</td>
</tr>
<tr>
<td>Undesignated</td>
<td>641,066</td>
<td>640,310</td>
</tr>
<tr>
<td><strong>Temporarily restricted (Note 8)</strong></td>
<td>3,337</td>
<td>4,161</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>683,897</td>
<td>683,865</td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$1,675,465</td>
<td>$1,885,042</td>
</tr>
</tbody>
</table>

**Revenue Sources 2016**

- Investment income, $2,828, 0.4%
- Grants & Contracts, $218,350, 14%
- Other income, $100,133, 7%
- In-Kind Income, $133,879, 9%
- Net Campaign, $1,034,060, 70%

Completed 2017 audit will be posted on our website when available.
GREAT THINGS HAPPEN WHEN WE LIVE UNITED